



# CAPABILITY STATEMENT

Nutherm Industrial's mission is to be the best value supplier of high quality products, while delivering exceptional customer service.

## CORE PRODUCTS

### Boxes & Enclosures

- Panels
- Hole Seals
- Floor Boxes
- Industrial
- Commercial

### Cleaning & Janitorial

- Equipment Replacement Parts
- Cleaning Chemicals
- Cleaning Supplies
- Floor Cleaning Machines
- Footwear Scrubbers
- Hand & Personal Care
- Odor Control Chemicals
- Paper Products & Dispensers
- Waste, Recycling & Trash Supplies

### Conduit, Duct & Raceway

- EMT
- Rigid
- PVC
- Cable Tray
- Duct
- Strut
- Wireway

### Connectors, Crimps, & Termination

- Lugs
- Split Bolts
- Terminal Blocks
- Grounding
- Forks
- Rings

### Control & Automation

- PLC
- VFD
- Starters
- Pilot Devices
- Sensors
- Relays

### Data, Video, & Audio

- Patch Panels
- Cat 5-6
- OSP
- Network Devices

### Electronics & Batteries

- Batteries & Battery Chargers
- Communications
- Electronic Equipment & Appliance Replacement Parts
- Electronics
- Intercoms & Speakers

### Fasteners

- Cable Ties
- Tape
- Nuts
- Screws
- Bolts
- Washers

### Fittings

- Cord Grips
- Liquidtight
- Flex/MC/AC
- Strut Support
- Condulets

### HVAC

- A/C Refrigeration & Supplies
- Air Conditioners & Accessories
- Air Filters
- Air Treatment
- Central Equipment
- Cooling Fans
- Fan Blades & Propellers
- HVAC & Refrigeration Replacement Parts
- HVAC Controls & Thermostats
- HVAC Test Instruments
- Heaters
- Refrigeration Test Equipment
- Ventilation Equipment

### Lamps, Bulbs, & Ballasts

- LED
- CFL
- Fluorescent
- Halogen
- HID
- LED Drivers

### Lighting & Lighting Controls

- Fixtures
- Dimmers
- Sensors
- Timers
- Emergency/Exit Signs

### Motors

- Electric Motors
- Motor Accessories
- Capacitors

### Power Distribution

- Breakers
- Transformers
- Fuses
- Safety Switches
- Power Quality Tools

### Safety, Signaling & Security

- Antislip Tapes
- Arc Flash Protection
- Emergency Preparedness
- Fall Protection
- Ergonomics
- Eye, Face & Fall Protection
- Access Barriers & Crowd Control
- Detectors, Scanners
- Door & Door Frames
- Key Control & Identification
- Locks
- Mailboxes
- Safes
- Security Alarms & Warnings
- Fire Alarm
- Card Access

- Signaling
- Intercom

### Solar & Clean Energy

- Modules
- Inverters
- Racking
- Energy Storage
- BOS
- EV Charging

### Tools & Test Equipment

- Safety
- PPE
- Batteries
- Power Tools
- Hand Tools
- Measuring & Layout Tools
- Sockets & Bits
- Tool Balancers, Retractors & Accessories
- Tool Storage

### Utility Products

- Overhead Products
- Line Hardware
- Fuse Cutouts
- Service Mast

### Wire, Cable & Cord

- Armored
- Bare
- Building
- Low Voltage
- Category

### Wiring Devices

- Switches
- Receptacles
- GFCI
- Wallplates
- Extension Cords

## DIFFERENTIATORS

Centrally located in the US  
Small, agile, quick to respond  
Specializing in expedited and difficult projects  
Privately held  
Family owned

## NAICS

332311, 332911, 332912, 332999, 333413, 333414, 333415, 334416, 334417, 334419, 334513, 334515, 334519, 335311, 335313, 335314, 335931, 335999, 423330, 423390, 423410, 423420, 423510, 423610, 423620,

423690, 423710, 423720, 423730, 423740, 423830, 423840, 423850, 423990, 459999, 541330, 541380, 541420, 541990, 811310

## Socio-Economic

Small business for all NAICS codes

## CONTACT INFORMATION

**Ray Newell**, Business Development Manager  
ray.newell@nutherm.com  
(618) 816-5622

**Myra Miller**, Sales Specialist  
myra.miller@nutherm.com  
(618) 816-5621

**Kendra Clark**, Marketing Coordinator  
kendra.clark@nutherm.com  
(618) 816-5623